

# Regional Director – Quebec Region

## MISSION FIRST

Improving the lives of people affected by blood cancers is the responsibility of everyone at The Leukemia & Lymphoma Society of Canada (LLSC). This mission guides all decision making, regardless of job function. Understanding and addressing the needs of people affected by blood cancers is fundamental to who we are and what we do. We are mission driven:

- dedicated to serving the blood cancer community
- committed to learning about blood cancers, LLSC services and new treatment options
- empowered to take ownership of our mission by informing, educating and connecting people to LLSC services

## You are...

...eager about connecting with people and making a difference in the community. You are compassionate in outlook and driven to do work that matters. You are dynamic, innovative and up for a challenge. You are driven to grow our existing core of loyal and engaged community supporters. You are excited about motivating volunteers, thrive at setting and delivering on big goals, and have the ability to mobilize others for a cause they are passionate about. You are a natural relationship builder and coach, who puts the needs of the blood cancer community and their team first. You yearn for freedom to work on your own terms and embrace the responsibility that comes with that.

**You are looking for a permanent position in Montreal, QC.**

## We are...

...The Leukemia & Lymphoma Society of Canada (LLSC). We want to rewrite the non-profit business model and have started by taking a hard look in the mirror. We have emerged with a renewed focus and commitment to advance patient and research outcomes through employee engagement.

We Believe  
*Culture*  
is  
Everything

1. **ENGAGED** employees are the key to our success
2. Talented, high performing employees are driven by an internal standard of excellence and take a great deal of responsibility for their own success and the success of their organization
3. High-performing employees need freedom to thrive
4. We will never achieve our true potential unless our employees feel supported, valued, and free
5. Freedom begets boldness and we must be **BOLD**, willing to move forward with knowledge and conviction despite uncertainty, willing to share, try and perhaps fail without fear, willing to take calculated risks and **THINK BIG**

## Our Core Values & What they mean



### *Servant Leadership*

We put our patients first. Our leadership style is grounded in the sharing of power for the growth and well-being of our people and the blood cancer community.



### *Lifelong Learning*

We see learning as more than professional development, but as a mindset and philosophy to help us constantly adapt, change and excel.



### *Authenticity*

We celebrate character and genuineness. We expect, respect and welcome different opinions, modes of expression and diversity.



### *Shared Achievement*

We believe success is a team sport. We care about results, but more importantly, we care how those results are achieved.



### *Freedom + Responsibility*

We trust our team. We embrace the freedom of employees to work non-traditional hours if needed, to work from home and exercise creativity in career goals and development.

## What We Will Do Together

- Working with the Senior National Director, you will empower the Quebec team and are responsible for coaching and mentoring to: advance LLSC's mission, realize employee leadership potential, enhance community outreach, increase volunteer engagement, and maximize ethical revenue generation
- You will spend >50% of your time out of the office: educating and informing the community about blood cancers and connecting people affected by blood cancers to LLSC programs and services; you are responsible for increasing the penetration of LLSC programs, services and events in your community.
- Develop an annual operational plan to expand LLSC impact
- Identify, recruit and actively support senior volunteer ambassadors
- Directly manage a portfolio of prospects and actively participate in the cultivation and acquisition of major donors
- Oversee regional budgeting and reporting
- Working closely with the Senior National Director, you will ensure the efficient and effective operation of the region
- Oversee the recruitment, hiring and ongoing development of employees

## You will be successful if you are comfortable

- Working on a team that sets ambitious goals and works together to achieve them
- Connecting, building and maintaining a range of relationships with our community of supporters
- Leading a team and applying your experience in operational management; demonstrated ability to recruit, retain, mentor, motivate and lead a professional team to achieve measured goals and objectives
- Applying your skills in fundraising to strengthen our participant relationships and grow our fundraising programs
- Being guided by a bold vision that advance's LLSC's mission in the Quebec region
- Valid driver's license and access to a vehicle is required for offsite meetings with the blood cancer community, volunteers and other stakeholders

Please send your **cover letter and resume** (please include both) to [hrcanada@lls.org](mailto:hrcanada@lls.org) by January 30, 2022. Applicants are encouraged to apply early as resumes will be reviewed as they are received.